

Alibaba.com verified Supplier



Assessment Report

Presented to

Jiangsu Excalibur Power Machinery Co., Ltd.

江苏凯普特动力机械有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Cooperation Partner
Company Address	Chuanghui Road, Lincheng Science and Technology Industrial Park, Xinghua City, Taizhou, Jiangsu Province, China
City / Country:	Xinghua / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	kaipute
Gold Supplier Company Name:	Jiangsu Excalibur Power Machinery Co., Ltd.
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Website Address (URL):	https://generatorchina.en.alibaba.com

Service Provided by Intertek

Report No.: 20851151_P+T





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Assessment Report

Report No.: 20851151_P+T

Report Number:	20851151_P+T	Assessment Type	Production & Trading Assessment
Date of Assessment:	21/Oct./2020	Report Date:	21/Oct./2020
Assessor's Name:	Ashin Guo	Validity Period:	22/Oct./2020 - 21/Oct./2021
Reviewed By:	Mack Long	Online Verification:	https://www.intertek.com.cn/ASVService/Home/IndexCN

Important Notes:

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Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	91321200324006118G
Year Established:	18/Nov./2014	Validity Period:	18/Nov./2014 - 17/Nov./2044
Export Experience:	10 Years	Industry Experience:	20 Years
Registered Address:	Chuanghui Road, Lincheng Science and Technology Industrial Park, Xinghua City, Jiangsu Province, China		
Company Address:	Chuanghui Road, Lincheng Science and Technology Industrial Park, Xinghua City, Taizhou, Jiangsu Province, China		
Is It Listed Company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code:	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Administrative Examination and Approval Bureau of Taizhou
Registered Capital:	RMB 20,000,000		
Corporate Representative:	Ms. Chunhua Ye		
Industry:	Machinery		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Diesel Engine, Diesel Generator, Diesel Water Pump, Plate Compactor		
1.2 Company Building Information			
Certification Type:			
<input checked="" type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size:	12868 m ²		
Number of Building(s):	3		
Office Size:	750 m ²		



Section 2: Human Resources

Human Resources				
2.1 Company Chart				
<pre> graph TD GM[GM] --- ER[Employee Representative] GM --- MR[Management Representative] ER --- P[Production Dept.] ER --- A[Administration Dept.] ER --- F[Finance Dept.] ER --- PU[Purchase Dept.] ER --- S[Sales Dept.] ER --- Q[Quality Dept.] ER --- RD[R and D Dept.] MR --- P MR --- A MR --- F MR --- PU MR --- S MR --- Q MR --- RD </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Employee Representative	1	0	1	
Management Representative	1	0	1	
Production Dept.	115	0	115	
Administration Dept.	3	0	3	
Finance Dept.	4	0	4	
Purchase Dept.	4	0	4	
Sales Dept.	12	0	12	
Quality Dept.	8	0	8	
R and D Dept.	6	0	6	
Total Number:	155	0	155	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential



Section 3: Current Export Situation

Current Export Situation								
There are <u>8</u> foreign trading employee(s) in the company.								
Working Experience	Headcount		Accepted Language	Listening & Speaking	Reading & Writing			
Over 30 Years	0		English	Yes	Yes			
21-30Years	0		N/A	N/A	N/A			
11-20 Years	2		N/A	N/A	N/A			
6-10 Years	4		N/A	N/A	N/A			
2-5 Years	2		N/A	N/A	N/A			
Less than 2 years	0		N/A	N/A	N/A			
Does the company have a valid export license?			<input checked="" type="checkbox"/> Yes		<input type="checkbox"/> No			
Export License Registration No.:			01344445					
Total Revenue (Previous Year):			USD 36,764,000					
Total Export Revenue (Previous Year):			USD 14,705,000					
Estimated Export Revenue (Current Year):			USD 22,058,823					
Trade Agents Employed Overseas:			<input type="checkbox"/> Yes		<input checked="" type="checkbox"/> No			
Nearest Port:			Shanghai Port					
Accepted Payment Terms			<input checked="" type="checkbox"/> FOB		<input checked="" type="checkbox"/> CIF		<input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR	
Accepted Payment Type:			<input checked="" type="checkbox"/> L/C		<input checked="" type="checkbox"/> T/T		<input checked="" type="checkbox"/> Credit Card	
			<input checked="" type="checkbox"/> Cash		<input checked="" type="checkbox"/> West Union		<input checked="" type="checkbox"/> Money Gram	
			<input checked="" type="checkbox"/> Paypal		<input checked="" type="checkbox"/> Moneybooker			
Average lead time from product order confirmation to production delivery (products exiting the factory):								
Product Category			Num		Unit			
Diesel Engine			15		Days			
Diesel Generator			45		Days			
Diesel Water Pump			30		Days			
Plate Compactor			30		Days			
Average Sampling Time								
Product Category			Lead Time					
Diesel Engine			6 Days					
Diesel Generator			15 Days					
Diesel Water Pump			15 Days					
Plate Compactor			15 Days					



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The Shortest Sampling Time	
Product Category	Shortest Lead Time
Diesel Engine	3 Days
Diesel Generator	6 Days
Diesel Water Pump	4 Days
Plate Compactor	4 Days



Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
Eastern Europe	Diesel Generator, Plate Compactor	1,005,000	3
Southeast Asia	Diesel Generator, Diesel Water Pump	5,100,000	14
Africa	Diesel Generator, Diesel Water Pump	5,400,000	14
Mid East	Diesel Generator	3,200,000	9
Domestic Market	Diesel Generator, Plate Compactor, Diesel Water Pump	22,059,000	60
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Diesel Engine: 200,000 Pieces, Diesel Generator: 24,000 Pieces, Diesel Water Pump: 120,000 Pieces, Plate Compactor: 36,000 Pieces				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Diesel Engine	25,000 Pieces Per Month	200,000 Pieces		
Diesel Generator	4,000 Pieces Per Month	24,000 Pieces		
Diesel Water Pump	18,000 Pieces Per Month	120,000 Pieces		
Plate Compactor	6,000 Pieces Per Month	36,000 Pieces		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Laser Cutting Machine	ZHOUXIANG and ZXL-FC2060	2	3	Acceptable
Pipe Bender Machine	LIANFENG and DWFB50CNC	1	1	Acceptable
Shearing Machine	HAIWEI and QC11Y	1	5	Acceptable
Bending Machine	XINTONGWEI and WC67Y	1	5	Acceptable
Drill Machine	YUQING and Z3032x10	1	5	Acceptable
Welding Robot	KIBAO and KB-1400	1	2	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Multi Meter	FLUKE	5	2	Acceptable
Hi-pot Tester	YANGZI and YD2670B	3	2	Acceptable
Power Meter	WEIBO and PF180A	3	2	Acceptable
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	
Item	Content	Observations /Comments		



5.6	If the factory has testing capability (including qualified staff, equipment and method or certified by any organization & 3rd parties & client)	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.7	Subcontractors Type	<input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input checked="" type="checkbox"/> No need to outsource <input type="checkbox"/> Other
5.8	Equipment Number	50
5.9	Production Line Number	7
5.10	Work Instruction	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.11	Clear Production Process	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.12	Production Management System	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.13	Production Control Capability	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No



Section 6: Quality Assurance

Quality Assurance					
6.1.1 Quality Management System Certification					
Certification	Certified By	Certificate No.	Business Scope	Validity Date	
ISO9001:2015	ZQHX Certification Center Co., Ltd.	33920Q11379R0 M	Manufacture of internal combustion engine and its driving equipment	20/Oct./2020 - 19/Oct./2023	
6.1.2 Product Certification					
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date	
CE	Hwatest Compliance Services Co., Ltd.	HT19032008MA	Tamping rammer and SR80, SR80-1, SR75	27/Mar./2019 – 31/Dec./2049	
CE	Hwatest Compliance Services Co., Ltd.	HT19032009MB	Plate compactor and SC50, SC60, SC77, SC77W, SC90, SC100, SC120, SC140, SC140B, SC160B, SC330B	27/Mar./2019 – 31/Dec./2049	
CE	Hwatest Compliance Services Co., Ltd.	HT14062890-M12	Water pump and SP 205, SP305, SP405 etc.	30/Jun./2014 – 31/Dec./2049	
6.2 Quality Control Management					
Item	Content		Observations /Comments		
6.2.1	Is there quality control on all production lines?		<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.2.2	Do the QA/QC inspectors work independently from the production line?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.2.3	Who does the QC/QA Manager /Supervisor report to?		GM		
6.2.4	How many QA/QC inspectors in total?		7		
No. of Employees in Each Production Line:					
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA		
Workshop 1	1	30	1		
Workshop 2	1	25	1		
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Workshop 3	1	10	1
Workshop 4	1	15	1
Workshop 5	1	10	1
Workshop 6	1	9	1
Workshop 7	1	9	1

6.2.5 Average Guarantee Time

Product Category	Num	Unit
Diesel Engine	1	Year
Diesel Generator	1	Year
Diesel Water Pump	1	Year
Plate Compactor	1	Year

6.2.6 The Longest Guarantee Time

Product Category	Num	Unit
Diesel Engine	3	Years
Diesel Generator	2	Years
Diesel Water Pump	2	Years
Plate Compactor	2	Years

6.2.7	Are there any specific inspection standards and guidelines/records of workflow?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
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6.3 Supplier Management

Item	Content	Observations /Comments
6.3.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No

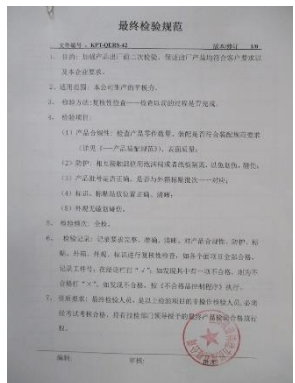
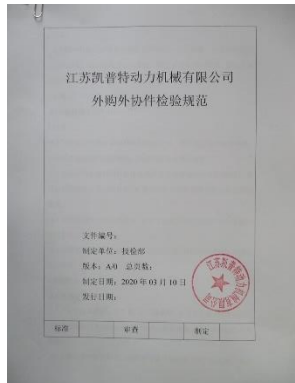


6.3.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input checked="" type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

6.4 After Sales Service

Item	Content	Observations /Comments
6.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.4.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.4.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

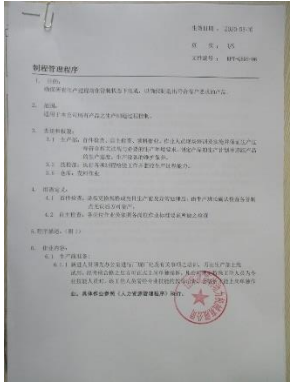


6.5 Overseas After Sales Service		
6.5.1	Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.5.2	The location country of overseas service center	<input type="checkbox"/> U.S.A <input type="checkbox"/> India <input type="checkbox"/> Indonesia <input type="checkbox"/> Russia <input type="checkbox"/> Germany <input type="checkbox"/> Malaysia <input type="checkbox"/> Turkey <input type="checkbox"/> Other
6.5.3	Is it possible to provide expatriate engineer services?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.4	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input checked="" type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input checked="" type="checkbox"/> Other
Quality Management Process	Description	Photo
	Final Inspection Specification	
	Incoming Inspection Specification	



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	<p>Process Inspection Specification</p>	
<p>Received the second-party or the third-party inspection records (inspection report)</p>	<p>Description</p> <p>N/A</p>	<p>Photo</p> <p>N/A</p>

Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input checked="" type="checkbox"/> Yes, very good <input type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input checked="" type="checkbox"/> Approved sample <input checked="" type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary



Section 8: R & D Capacity

R&D Capacity			
8.1 Current Situation			
There are <u>6</u> R&D engineer(s) in the company.			
Education Level	Headcount	Work Experience	Headcount
Doctorate	0	Over 30 Years	0
Post-Graduate	0	21-30 Years	1
Graduate	5	11-20 Years	4
Junior College	1	6-10 Years	1
Technical School	0	2-5 Years	0
High School	0	Less than 2 years	0
Patent Situation			
Patent No.	The Name of the Patent	The Patent Type	Available Date
ZL 2015 1 0699287. 6	A Clamping Device for Automatic Pipe Bender	Invention Patent	30/Jun./2017
ZL 2018 2 2097292. 1	A Rotating Device for Heat Dissipation of Diesel Generator	The Patent for Utility Model	06/Sep./2019
ZL 2018 2 2097026. 9	A Stable Mounting Base for Diesel Generator	The Patent for Utility Model	13/Sep./2019
ZL 2018 2 2097293. 6	A Lubricating Oil Transfer Regulating Plate for Diesel Generator	The Patent for Utility Model	06/Sep./2019
ZL 2018 2 2097294. 0	A Kind of Fastening Seat for Lubricating Fluid Transportation of Diesel Generator	The Patent for Utility Model	06/Sep./2019
ZL 2018 2 2097295. 5	A Tight Assembly Connector for Diesel Generator	The Patent for Utility Model	06/Sep./2019
ZL 2018 2 2196915. 0	A Kind of Easy Fitting Lubricating Conveyor for Diesel Generator	The Patent for Utility Model	13/Sep./2019
ZL 2018 2 2096895. X	A Stable Support Connecting Frame for Diesel Generator	The Patent for Utility Model	06/Sep./2019
ZL 2018 2 2193342. 6	A Stable Fastener for Assembling Diesel Generator	The Patent for Utility Model	06/Sep./2019
ZL 2018 2 2193060. 6	A Kind of Multi Direction Diesel Generator Assembly Parts	The Patent for Utility Model	06/Sep./2019



ZL 2018 2 2196911. 2	A Stable Lubricating Seat for Diesel Generator	The Patent for Utility Model	15/Oct./2019
ZL 2019 2 2144959. 3	An Integral Installation Structure of Diesel Generator	The Patent for Utility Model	14/Jul./2020
ZL 2019 2 2144350. 6	A Kind of Stable Component of Generator	The Patent for Utility Model	10/Jul./2020
ZL 2019 2 2131915. 7	A Diesel Generator Internal Assembly Isolation Frame	The Patent for Utility Model	14/Jul./2020

Brand Situation

Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
14596685	Refer to the Photo	Category 7	14/Jul./2015 – 13/Jul./2025	Photo in Section 11 (Trademark Photos)
23001824	Refer to the Photo	Category 7	28/Feb./2018 – 27/Feb./2028	Photo in Section 11 (Trademark Photos)
22799022	Refer to the Photo	Category 7	21/Feb./2018 – 20/Feb./2028	Photo in Section 11 (Trademark Photos)
22271255	Refer to the Photo	Category 7	28/Jan./2018 – 27/Jan./2028	Photo in Section 11 (Trademark Photos)
9604358	Refer to the Photo	Category 7	14/Jul./2012 – 13/Jul./2022	Photo in Section 11 (Trademark Photos)

The Average Time For New Products Launched

Product Category	Num	Unit
Diesel Engine	6	Months
Diesel Generator	3	Months
Diesel Water Pump	3	Months
Plate Compactor	3	Months

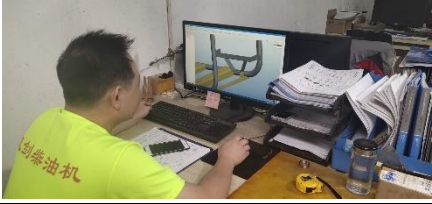
The Shortest Time For A New Item Launched

Product Category	Num	Unit
Diesel Engine	3	Months
Diesel Generator	1	Month
Diesel Water Pump	1	Month
Plate Compactor	1	Month

Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
--	--



Are there relevant design input/output, review, and verification documents available for the assessment company?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If yes, please list all key equipment used:	N/A
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list the main software used:	Confidential
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input checked="" type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input checked="" type="checkbox"/> Yes, all designed products have been tested <input type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input checked="" type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input checked="" type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
What level of design services are provided?	<input checked="" type="checkbox"/> Only add logo/change color/material <input checked="" type="checkbox"/> Sample processing <input checked="" type="checkbox"/> Graphic processing <input checked="" type="checkbox"/> Create an entirely new product









New Products Launched quantity for each year		
Product Category	Num	Unit
Diesel Engine	1	Model
Diesel Generator	2	Models
Diesel Water Pump	1	Model
Plate Compactor	1	Model
8.2 R&D Real Case Description		
Customer's Name	Confidential	
Customer's Location	Confidential	
Customer's Industry:	Confidential	
Order's Requirement Description:	Confidential	
8.3 Design Process		
Process 1	Process 2	Process 3
	N/A	N/A
Description: Drawing	Description: N/A	Description: N/A
8.4 Design Devices		
Device 1	Device 2	Device 3
N/A	N/A	N/A



Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to increase the output 30%.	1 Year

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1	 Raw Material	2	 Parts Assembly	3	 Final Assembly
4	 First Inspection on Site	5	 Unit Assembly	6	 Second Inspection on Site
7	 Whole Unit Assembly	8	 Packing		N/A
					N/A



Section 11: Certification & Photos

Certification & Photos

Certification & Photos -- Business License (Original)



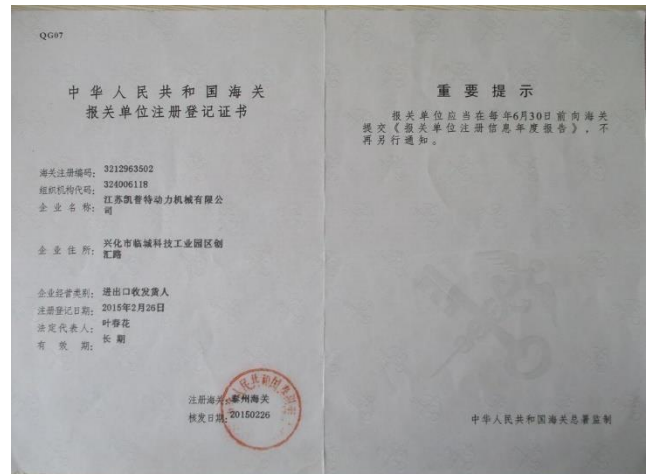
Certification & Photos -- Business License (Duplicate)



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Custom Registration Certificate



Certification & Photos -- Import And Export Registration

Certification & Photos -- ISO14001: 2015 Certificate



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对外贸易经营者备案登记表

备案登记备案号: 01384445 进出口企业代码: 330324906118

经营者中文名称	江苏凯博特动力机械有限公司		
经营者英文名称	JIANGSU EXCALIBUR POWER MACHINERY CO.,LTD		
组织机构代码	354086118	经营类型	有限责任公司
住所	兴化市戴南镇科技工业园区创业路		
经营场所 (中文)	兴化市戴南镇科技工业园区创业路		
经营场所 (英文)	CHUANGHU ROAD, LINCHENG TECHNOLOGY INDUSTRIAL AREA, XINGHUA CITY, JIANGSU PROVINCE, P. R. CHINA		
联系电话	15306101787	联系传真	05234345035
邮政编码	225700	电子邮箱	81936871@qq.com
工商登记注册日期	2014-11-18	工商登记注册号	321291000188584

依法办理工商登记的企业还须填写以下内容

企业法定代表人姓名	叶春花	有效证件号	301891309030260
注册资金	玖仟万元		万美元

依法办理工商登记的外国 (地区) 企业或个体工商户 (随商检备案) 还须填写以下内容

企业法定代表人/个人负责人姓名		有效证件号	
企业资产/个人财产			万美元

请认真填写背面的条款, 并由企业法定代表人或个体工商户负责人签字、盖章。

2015 年 月 日

Certification & Photos -- ISO45001: 2018 Certificate



Certification & Photos -- N/A

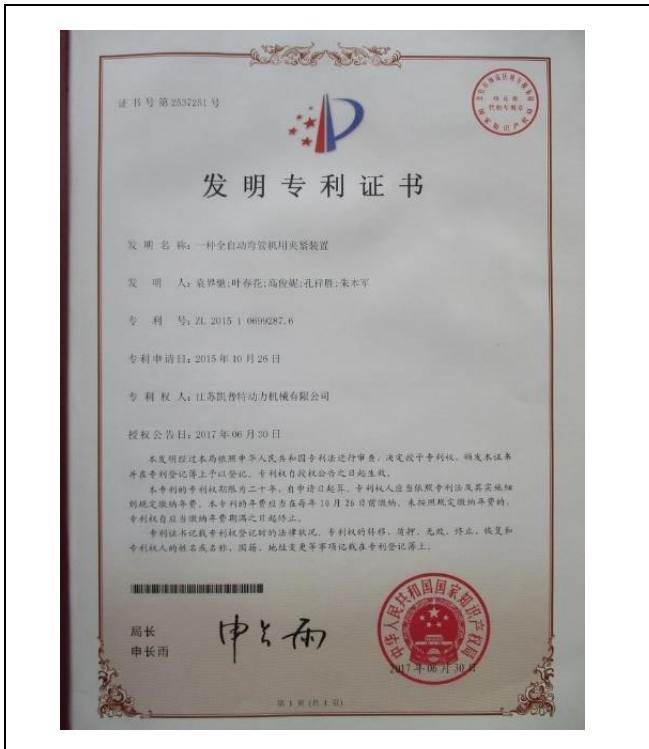


N/A

Patent Photos

Certification & Photos -- Patent

Certification & Photos -- Patent



Certification & Photos -- Patent



Certification & Photos -- Patent



Certification & Photos -- Patent



Certification & Photos -- Patent



Certification & Photos -- Patent

Certification & Photos -- Patent



Certification & Photos -- Patent

Certification & Photos -- Patent

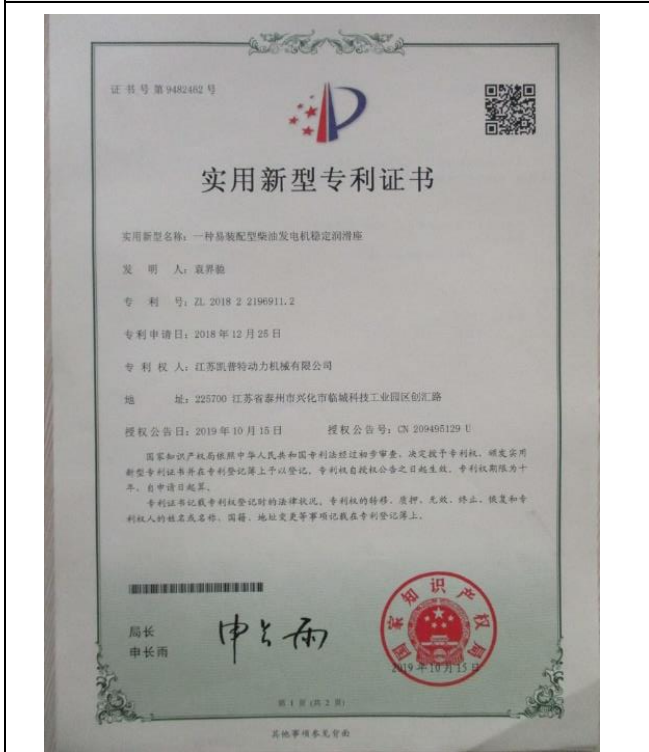
Report No:	20851151_P+T	Report date:	21/Oct./2020	Assessed By	Ashin Guo	
CONFIDENTIAL		All Rights Reserved			Page No:	27 of 36



Certification & Photos -- Patent



Certification & Photos -- Patent



Certification & Photos -- Patent



Certification & Photos -- Patent

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Product Certification Photos

Certification & Photos -- CE



Certification & Photos -- CE

Certification & Photos -- CE



Certification & Photos -- N/A



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N/A

Quality Management System Certification Photos

Certification & Photos – ISO9001: 2015
Certificate



N/A

Certification & Photos – N/A

Trademark Photos

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Certification & Photos -- Trademark



Certification & Photos -- Trademark



Certification & Photos -- Trademark



Certification & Photos -- Trademark



Certification & Photos -- Trademark

Certification & Photos -- N/A



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N/A

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Section 12: Company and Product Samples

Company and Product Samples	
<p>Company Gate</p> 	<p>Company Building</p> 
<p>Company Building</p> 	<p>Company Building</p> 
<p>Office</p>	<p>Workshop</p>



Product Sample - Diesel Engine



Product Sample - Diesel Water Pump



Product Sample - Diesel Generator



Product Sample - Plate Compactor





Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
Diesel Engine	200,000 Pieces	Confidential
Diesel Generator	24,000 Pieces	Confidential
Diesel Water Pump	120,000 Pieces	Confidential
Plate Compactor	36,000 Pieces	Confidential
13.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	150	
No. of suppliers (which cooperated over 2 times)	145	
No. of provinces which cooperation suppliers belong to	6	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	According to client's requirement	
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No	
If yes, please describe it	According to client's requirement	
13.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
13.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (Within 12 Months)	Lead Time
Confidential	Confidential	Confidential



MOQ (In the last 12months)	<input checked="" type="checkbox"/> 10 以下 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input type="checkbox"/> 300 以上
-----------------------------------	---

13.3 Real Case for Large Contract & Lead Time

Products Name	Order (Within 12 Months)	Lead Time
Confidential	Confidential	Confidential

13.4 After-sales service capacity

Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
--------------------------------------	--

-- End of Report --